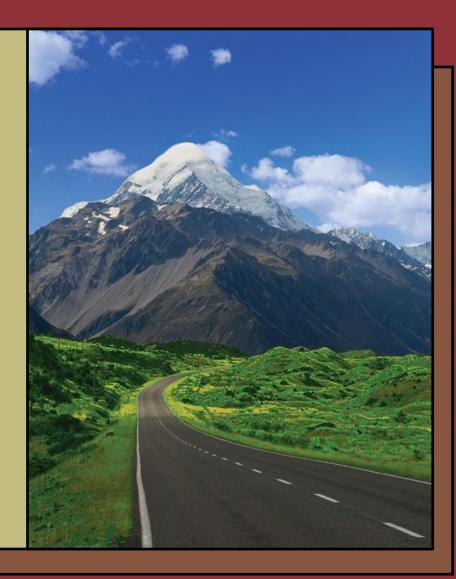


## Initial Plan Presentation

Learning the Basics



# Credit (Cards & Scores)

## **Building Credit**

- Establishes Credit History
- Improves Credit Score
- Facilitates Large Purchases

#### Points

- Rewards & Cash Back
- Travel Benefits
- Discounts & Offers

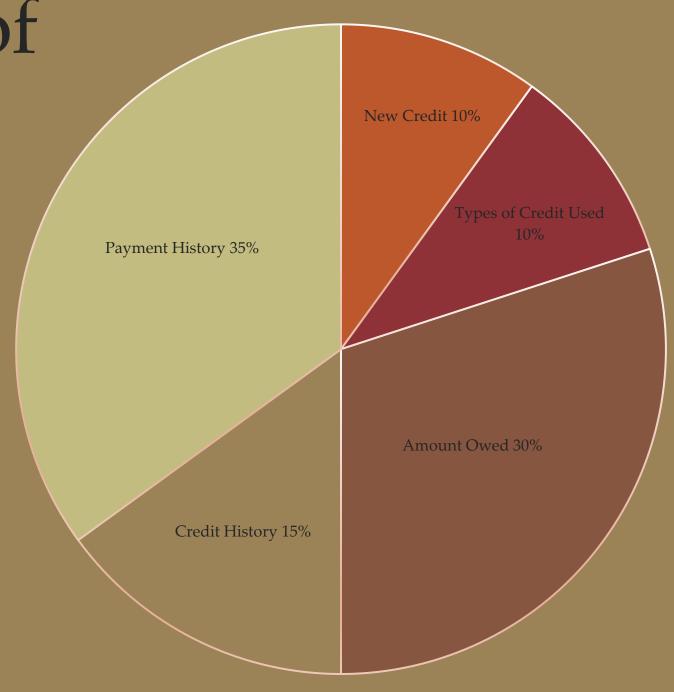
#### Credit Score

- This score affects loan approvals, interest rates, and credit terms
- Used by lenders to assess your risk



Components of Credit Scores

Each portion represents how much each category affects your credit score



# Debt Management

Snowball Method

Small Debt First

Avalanche Method

High Interest Debt First
Most credit cards charge 20%+ APR

**Debt Consolidation** 

Take on a low interest loan to pay off high interest

Debt to Income Ratio

DTI<35%

Monitor Credit Score

Aim for 700+ Score

Automate Bill Payments

Take away the thought behind bill paying

Organize Debts

List and Prioritize all Debts

Cut Expenses

Use the extra \$ to pay off debt

# Student Loan Repayment Plans

#### Pay as You Earn (PAYE)

- Direct Loans Only
  - 10% of discretionary income = payment
- Loan forgiven after 20 years of qualifying payments
- Best for:
  - Hight DTI and future income increases

#### Income-Based Repayment (IBR)

- Direct & FFEL Loans
  - · 10% of discretionary income = payment
- Loan forgiven after 20 years of qualifying payments
- Best for:
  - Moderate income & High Debt

## Saving on a Valuable Education (SAVE)

- Direct Loans Only
  - · Payments based on monthly income and family size
- Loan forgiven after 20-25 years of qualifying payments
- Best for:
  - Individuals with dependents& low income



Number of Months of Income to Replace 3-6 Months of Expenses



% of Income Contributed Each Month Cash Flow Policies

## Emergency Fund



Where to Invest Contributions

Money Market Funds or Cash Equivalents



When to Use

Job Loss, Health Emergency, Family Needs, Emergency Expenses



Next Steps

Once Emergency Fund is maxed out, other investments can be researched

# Smart Spending Practices



### Spend Less Than You Earn

Don't let an increase in wages influence new spending habits



### Use Debt Wisely

Living Debt free allows you to focus on what's important



### Live Big

Spend money on things that serve you



### Stick to Your Budget

Following your planned expenses allows you to take total control of your finances



#### **Automate Financial Decisions**

Take the thought away from investing and you won't worry about calculating if you can afford it

# Employee Benefits

Retirement & Financial

Helps employees save for their future and secure financial stability

- Some encourage long term saving
- Some incentivize performance and wealth building

Health & Wellness

Provides employees with access to healthcare services

- Insurance offers financial protection against medical expenses
- Health services help maintain employees physical and mental health

## Retirement Accounts

### Traditional IRA

- Tax-Deferred Growth
- Tax Deductible Contributions

#### Defined Contribution Plans (401(k)s)

- Employer & Employee Contributions
- Salary/Income Deferral

## Profit Sharing Plans (RSUs)

- Discretionary Employer Contributions
- Based on Profits of Firm

### Roth IRA

- Tax Free Growth
- After Tax Contributions

#### Defined Benefit Plans (Pensions)

- Fixed Monthly Payments at Retirement
  - Employer Contributions

# Employee Benefit Packages

### Health Insurance

 Medical, Dental, and Vision care coverage

### Life Insurance

Financial protection for employees' families

### RSUs/ESPPs

Employees receive a stake in the company to incentivize performance

## Disability Insurance

Income replacement for employees who can't work

## HSA/FSA

Tax advantaged savings accounts for healthcare expenses

# Health Insurance Options

Tax Deductible Contributions

Tax Free Withdrawals

- Under 65, tax free for medical expenses
- Over 65, tax free for any purpose
- Tax Free Growth

HSA

- **Pre-Tax Contributions** 
  - Reduces taxable income
  - Tax Free withdrawals for medical expenses
- Use it or Lose it
  - Unused funds do not roll over to the next year
- Cannot Invest Funds

FSA

- Flexibility of Healthcare Provider
  - Can see any healthcare provider without referral
- **High Costs**
- Out of Network Coverage
  - Partial coverage for out of network services

PPO

- Lower Costs
- Network Restrictions
  - Required to use healthcare providers within their network
- Preventative Care Focus

HMO

## Personal Insurance

#### Health

- Coverage
  - Protects against medical expenses
- Plan Types
  - High deductible option to contribute to HSA
- Access
  - Ensures you receive the health care you desire

#### P&C

- Auto Insurance
  - Accidents, Theft, Liability
- Renters/Homeowners
  - Protects personal belongings and offers liability coverage
- Umbrella Insurance
  - Shields legal claims and financial loss

## Life/Disability

- Life Insurance
  - Replaces your income for people who rely on it
- Disability Insurance
  - Replaces income if unable to work due to injury or illness
- Risk Protection
  - Offers financial security & piece of mind

## Taxes

### Income Tax

Tax paid on money earned from working and other income sources

### Sales Tax

A tax added to the price of most things you buy (clothes, electronics, groceries)

### Tax Brackets

The more you earn, the higher percentage of your income you pay in taxes

### Capital Gains Tax

Tax on the profit you make when you sell something of value for more than you paid for it

## Property Tax

A tax paid annually based on the percentage of a properties total value

## Tax Forms Needed

IRS form sent by your employer in January

- Annual Earnings
- Retirement Contributions
- Withholdings

Form W-2

All other income earned from a source other than your employer

- Dividends
- Interest
- Freelance Money
- Etc.

Form 1099

The standard federal income tax form used for:

- Reporting income
- Claiming deductions and credits
- Calculating tax refund

Form 1040

Reports contributions & taxdeductible expenses to IRS

- Mortgage Interest
- Student Loan Interest
- Tuition/Scholarship Info

Form 1098

## **Estate Documents**

### Will

Specifies how your assets will be distributed and names guardians for minor children after your death

## Healthcare Power of Attorney

Designates someone to make medical decisions for you if you can't communicate your wishes

## Living Will

States your preferences for medical treatment and end-of-life care if you are unable to express them yourself

# Durable Power of Attorney

Allows someone other than you to make financial and legal decisions on your behalf

#### HIPPA

Permits individuals you designate to access your medical records and health information

# Passwords & Digital Security

## Components of a Good Password

- Use at least 12 characters with a combination of uppercase, lowercase, numbers, and symbols
- Avoid common words
- Create a unique password for each account
- Add beneficiaries to Apple
   ID

## Importance of Digital Estate

- Account Management
- Ensures online account and digital assets are managed/closed according to your wishes
- Access & Control
  - Allows designated individuals access to important digital information
- Prevent Identity Theft

## Why Care?

- Protect Your Private Information
- Ensure wishes are followed
- Simplify EstateAdministration
- Useful Resources
  - LastPass
  - Identity Force

# Key Drivers



